

MAY n 3 2010

NH PUBLIC UTILITIES

COMMISSION



## By Overnight and Electronic Mail

George R. Gantz

Sr. Vice President Distributed Energy Resources April 30, 2010

Debra Howland, Executive Dir. and Secretary New Hampshire Public Utilities Commission 21 S. Fruit St., Suite 10 Concord, New Hampshire 03301-2429

Jack Ruderman, Dir. Sustainable Energy Div. New Hampshire Public Utilities Commission 21 S. Fruit St., Suite 10 Concord, New Hampshire 03301-2429

RE: 2010 Energy Efficiency Spending

Dear Ms. Howland and Mr. Ruderman:

Please accept this letter on behalf of Unitil Energy Systems Inc. ("Unitil" or the "Company") notifying the New Hampshire Public Utilities Commission that due to an overwhelmingly positive response to the Company's Home Performance with ENERGY STAR Program ("HPwES") and as a result of a slower than expected new construction housing market, the Company will be transferring 20% of its approved ENERGY STAR Homes Program ("Homes") budget to the HPwES Program.

In addition, the Company respectfully requests approval from the Commission to transfer up to 75% of the approved Homes budget, if required, to meet HPwES program demand. At the same time, the Company also respectfully requests approval from the Sustainable Energy Division of the Commission to allow single family homes to be served using supplemental Regional Green House Gas Initiative ("RGGI) funds granted to the Company specifically for use in the HPwES Program. The grant initially restricted the funds to serving multi-family properties however, the Company has experienced difficulty enrolling multi-family properties into the program and believes that the funds would be better deployed meeting the demand we have experienced from single family homeowners.

Absent such approvals the Company will need to take steps to close the HPwES program in the very near future, in order to prevent significant overspending for the residential segment during the current program period ending December 2010.

Unitil Energy Systems, Inc. 6 Liberty Lane West Hampton, NH 03842 Phone: 603-773-6569

Fax: 603-773-6769

Email: gantz@unitil.com

Attached to this letter please find a statement of current HPwES and Homes program spending as of April 23, 2010 as well as a summary of projects pending and projected pending costs. As indicated, completed projects and pending projects represent a fully subscribed program even with the \$44,600 transfer of funds from the Homes program to the HPwES program. Additional funds are required to enroll additional customers into the program.

Please do not hesitate to contact me if you have any questions concerning this matter.

Sincerely,

George R. Gantz

Cc: Meredith Hatfield, OCA

Encl:

## Unitil Energy Systems, Inc. Statement of Current HPwES and ESHomes Program Spending as of April 23, 2010

	Program Year 2010	Actual Expenses: 1/1/10 - 4/23/10			Projects Pending		
	Budget	Actual*	Variance	% Budget	No.	Estimated	Projected
			(Bud - Act)	(Act / Bud)		Cost	Overspending
NH Electric Home Performance wi							
Internal***	\$48,269.19	\$28,513.00	\$19,756.19	59.1%		**	
Marketing	\$16,464.00	\$12,831.79	\$3,632.21	77.9%		**	
Evaluation	\$17,256.00	\$757.18	\$16,498.82	4.4%		**	
External Admin	\$13,677.00	\$4,487.92	\$9,189.08	32.8%	49	8,144.74	\$1,044.34
Rebates/Audits	\$138,603.80	\$87,271.63	\$51,332.17	63.0%	49	158,381.85	(\$107,049.68)
Total:	\$234,269.99	\$133,861.52	\$100,408.47	57.1%		166,526.59	(\$106,005.34)
NOTE: * - total of 27 projects.					NOTE: ** - not estimated.		
NH Electric ENERGY STAR Homes	S						
Internal***	\$69,469.02	\$14,013.77	\$55,455.25	20.2%			
Marketing	\$18,917.88	\$51.28	\$18,866.60	0.3%			
Evaluation	\$14,214.03	\$757.18	\$13,456.85	5.3%			
External Admin	\$1,821.18	\$0.00	\$1,821.18	0.0%			
Rebates/Audits	\$118,578.01	\$5,491.58	\$113,086.43	4.6%			
Total:	\$223,000.12	\$20,313.81	\$202,686.31	9.1%			

NOTE: \*\*\* - includes program administration, technical assistance, and regulatory